



Tropic Plastic & Packaging renews its confidence in Comexi with the acquisition of its 5th flexo press

The South-African company has bought a Comexi F2 MB, the third within the last two years and the fifth since 2011, which will be installed at its facilities in Durban

Girona, July 18th, 2019.- Comexi, a specialist in solutions for the flexible packaging printing and converting industry, and Tropic Plastic & Packaging, a leading flexible packaging producer and one of the most modern and well-equipped plastic packaging companies in Southern Africa, have strengthened their commercial relationship. The South-African company has acquired a Comexi F2 MB, the third within the last two years. This latest acquisition will be installed in the company's Durban facilities.

The relationship between the two companies dates back to 2011 when Tropic Plastic & Packaging purchased its first Comexi machine, a Comexi FPLUS flexographic press. Following this purchase, Tropic Plastic & Packaging acquired a Comexi F2 MP and its last three acquisitions were the Comexi F2 MB.

“At the moment, Comexi is the industry leader when it comes to flexographic printing presses. Their attention to detail is immaculate and every element is tailored for our purposes”, stresses Ismail Simjee, Tropic's managing director. “We are well positioned to take advantage of the new requirements and developments in the African packaging market, primarily as a result of our investment in innovation and partnership with great suppliers such as Comexi”, explains Simjee.

Comexi has more than 60 years of experience in the sector and this has generated a confidence that helps to explain the successful partnership with Tropic Plastic & Packaging. With the support of a reliable company, such as Comexi, Tropic has been able to take advantage of the machines' best performances. For this reason, the South African company has not stopped investing in Comexi technology in the last 8 years.

Comexi is represented in South Africa by Advanced Packaging Technology, which is based in Cape Town, Advanced Packaging's director, Gary Kieswetter, says they are “very pleased with the confidence Tropic Plastic has vested in Comexi. Tropic has always kept up to date with the latest technology and are always among the first to invest in such. We have come a long way with Tropic, as they have many various Advanced Packaging supported brands in their factory, and

they are the leaders in their sector. They have always pushed the boundaries when it comes to machine performance and efficiency. Tropic Plastic is considered one of the largest printing houses in Africa”.

Tropic Plastic & Packaging, a third generation family owned business, has been in the industry for over 50 year, and continually invests in the latest technology to gain a competitive edge in the market. Its core business is the manufacturing of polyethylene films and its derivatives, the printing and converting of flexible packaging in various forms, as well as lamination. Tropic Plastic & Packaging has the largest extrusion, printing, bagging, and wicketing capacity in Southern Africa.

“Comexi’s after sales service has been our primary reason for continuing to purchase new machines from the company. They have helped us gain a competitive edge in the southern African market and we have won numerous prestigious awards, including the gold award at the Gold Pack Awards for best overall plastic in South Africa and the gold award at the Flexographic Print Excellence Awards. Both awards were won using Comexi presses. It is a brilliant recognition and great exposure for both brands, as well as a reward for Tropic’s constant investment in innovation and a self-esteem boost of for our entire work force. We look forward to continuously growing with Comexi as partners in the future”, emphasizes Ismail Simjee.

“We are very happy with our Tropic partnership, as it is based on mutual trust that allows us to grow together. The sale of five machines means that Tropic is very pleased with every department of Comexi, from sales to after sales service, and this fact is very important to us, especially as our machines always run to maximum capacity! For us, growing together is more than a slogan!”, stresses Miquel Gironès, Comexi Area Manager for this region, who adds "always being there for our customers when they need us is how Comexi does business".

The Comexi F2 MB press is an advanced machine designed to satisfy the print needs of medium runs in the flexible packaging sector of the retail and wholesale channels. This flexographic press shares the patented FLEXOEfficiency concepts of ergonomics and accessibility, as well as the level of performance and robustness with the rest of the Comexi F2 range. This is all integrated with a simplified drying system design. Without a doubt, the Comexi F2 MB is a highly productive and performing machine.

About Comexi – www.comexi.com

Comexi, founded in 1954, has extensive experience in manufacturing equipment for the flexible packaging conversion industry. As a world leader, it operates five product lines, each specialized in a different conversion process: flexography printing, offset printing, laminating, slitting and digital services. Additionally, it has a Service and Technical Assistance Business Unit that offers service 24 hours a day, 7 days a week.

The company has two production plants: one in Riudellots de la Selva (Girona, Spain) and another one near the town of Montenegro, in the State of Rio Grande do Sul (Brazil). Besides, has two local offices in Miami (USA) and Moscow (Russia). Moreover it has representation in more than 100 countries. This commercial network allows us to be close to our customers in order to give an optimal response to their needs.

Comexi includes the Manel Xifra Boada Technological Centre, Comexi CTec, where the company provides support and transfers its knowledge to the various groups involved in the flexible printing industry process.

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