



Comexi Strengthens its Position in Europe Through the Sale of a State-Of-The-Art Fully Automatic Flexo F1 With Robot to Termoplasti-Plama

The flexographic press with an anthropomorphic robot for the changeover of sleeves will be installed in the facilities of the Slovenian company

The agreement between both companies includes the creation of a democenter in Termoplasti-Plama that will allow Comexi to showcase this technology

Girona, January 21st, 2020.- Comexi, the global supplier of solutions for the printing and flexible packaging industry transformation, has begun the manufacturing of another completely automatic flexographic press, the Comexi F1, for Termoplasti-Plama. The collaboration between the two companies reinforces Comexi European installed base and consolidates its position as supplier of innovative solutions for the most demanding customers. The agreement with the Slovenian company will allow Comexi to access a logistically strategic area of great importance, due to its location in the centre of Europe. The partnership between the two companies includes the creation of a show room, which will be located in the same facility, allowing Comexi to demonstrate to customers the advantages of introducing fully automatic solutions into high speed and large repeat flexible packaging press.

“We decided to acquire a printing press from Comexi, they are a reliable, innovative and customer-oriented partner, which is absolutely necessary in today’s business world. During the testing of their machine and those of other suppliers, Comexi machines delivered unrivalled printing quality results at the higher speed, and with the quickest changes between production orders,” stresses Sandi Prosen, CEO of Termoplasti-Plama. “It is also a great advantage that they integrate the manufacturing of the core elements of the machine, which includes the central drum, the printing mandrels and the printing unit frames. Furthermore, the company offers exceptional support for printing, laminating, and slitting technology. All Comexi current customers endorsed Comexi for its fast and efficient after sales service support,” emphasizes Prosen.

Termoplasti-Plama has been the leader of the plastic processing market in the former Yugoslavia, since 1958. They have acquired an abundance of experience with polyethylene packaging

printing, as it was the first company to produce this type of product. The company is customer oriented, adjusting all their products to the request of every industrial customer.

"We are very happy to collaborate with Termoplasti-Plama, a leader in its sector and a highly prominent company in the market," says Alessandro D'Agostino, Comexi Area Manager of the Balkan countries, who also adds that this agreement is very important "from a logistics position, due to the location of Termoplasti-Plama being in the centre of Europe and that is a very good company reference in the area". The collaboration will benefit both companies, as the new flexographic press will be installed in a separate Termoplasti-Plama facility, which will also be a Comexi European showroom and democenter. "This agreement allows us to exhibit our flexographic technology with a fully automatic robot to every customer interested in flexo technology. Furthermore, with this collaboration agreement, Termoplasti-Plama will receive Comexi's special training and service package, which is focused on improving productivity while ensuring the machine performs at the highest level. This partnership between the two companies has already begun as a win-win collaboration!"

The F1 press is Comexi's most advanced solution to the current challenges in the flexible packaging market. The need of creating customized packaging has led to the proliferation of the number of SKU's and an increase in number of production changes. This flexographic printing machine incorporates a unique solution with an anthropomorphic robot, which is capable of automatically manipulating all the sleeves involved in the printing process (anilox, plate and intermediate sleeves), reducing the time needed for job changeover, while printing at a speed of 600 meters per minute. "We were the first company to develop a fully automatic sleeve change system with an anthropomorphic robot, and today we have already installed more than 20 machines of this type worldwide " says D'Agostino, who highlights that this system "offers the fastest changeover time in the market, making the whole process more efficient and productive". The Comexi F1 acquired by Termoplasti-Plama includes all the state-of-the-art peripherals to increase its efficiency, due to the incorporation of the patented "Cingular Real" system, which offers 100% pressure and register setup with minimum waste and colour matching through "Cingular Match".

About Comexi – www.comexi.com

Comexi, founded in 1954, has extensive experience in manufacturing equipment for the flexible packaging conversion industry. As a world leader, it operates five product lines, each specialized in a different conversion process: flexography printing, offset printing, laminating, slitting and digital services. Additionally, it has a Service and Technical Assistance Business Unit that offers service 24 hours a day, 7 days a week.

The company has two production plants: one in Riudellots de la Selva (Girona, Spain) and another one near the town of Montenegro, in the State of Rio Grande do Sul (Brazil). Besides, has two local offices in Miami (USA) and Moscow (Russia). Moreover it has

representation in more than 100 countries. This commercial network allows us to be close to our customers in order to give an optimal response to their needs.

Comexi includes the Manel Xifra Boada Technological Centre, Comexi CTec, where the company provides support and transfers its knowledge to the various groups involved in the flexible printing industry process.

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