



## **Comexi and Prima Jaya Eratama Reinforce Their Strategic Alliance With Two New Acquisitions**

**The Indonesian company has bought a Comexi F4 press and a Comexi ML1 MC laminator, installed at its facilities in Tangerang**

**Girona, February 25, 2020.-** Comexi, a specialist in solutions for the printing industry and the conversion of flexible packaging, and Prima Jaya Eratama, one of Indonesia's leading flexible packaging manufacturers, have reinforced their strategic alliance. Prima Jaya Eratama has acquired a new flexographic press, a Comexi F4, and the newly launched laminator, the Comexi ML1 MC, installed at their facilities, located in Tangerang. The relation between both companies dates back to April 2012 when the Indonesian converter purchased its first Comexi machine, a slitter.

Mr. Tjen Fa Sen, owner of Prima Jaya Eratama, states that "customer satisfaction is very important to us, therefore a machine's capability, in terms of technology and output in a manufacturing company, is vital." One of the reasons that led Mr. Tjen to contact Comexi for the first time was the fact that Comexi is a company which can provide machines with exceptional capabilities. Presently, Prima Jaya Eratama relies on Comexi's competence and will continue to do so. Additionally, valuable is the 24 hours customer service Comexi provides. More importantly, "Comexi has expanded to South East Asia and technical help will give more prestige to our company", emphasizes Mr. Tien Fa Sen.

Currently, the Indonesian company has two Comexi laminators, two Comexi flexo printing presses with the Laser Clean Roller (LCR), and two Comexi slitters, installed in its production plant. Due to the recent acquisition of the Comexi F4 printing press, Prima Jaya Eratama has optimised the customer's need to do short runs. Additionally, the purchase of the Comexi ML1 MC laminator, allows for the structure realization of three layers, heat seal, coatings at register as matt or gloss varnishes, as well as the possibility of laminating without solvents.

### **Prima Jaya Eratama**

Established in 1994, to produce Poly Bags and Shopping Bags, Prima Jaya Eratama entered the flexible packaging industry in 1998 and now operates with a staff of over 500 expert employees

who produce custom printing and design. The company has two plants located in Kosambi Barat (Tangerang), where it produces flexible packaging materials that caters to a comprehensive range of applications, both in the food and non food areas, such as packaging for noodles, seasonings, oils, snacks, candy, biscuits, coffee, detergents, tissue, among many others.

Prima Jaya Eratama provides a variety of high-quality products and services to suit the customer needs, adding value to their products. Being flexible and innovative, their mission is to satisfy the current and evolving packaging requirements of their customers.

“Being in the right place, at the right moment, Comexi is the best technology partner. Market consolidation begins with constant innovation and by having a close relation with all of our customers, through using the latest digital services around the globe, we can offer the best products as well as performance excellence, thus enriching the confidence of those who operate our equipment”, explains Alexander Astudillo, Comexi Area Manager of this region. “The Asian market is very important to Comexi. It is definitely a pleasure for us to have a trusted collaboration with such a high-level market player like Prima Jaya Eratama, a company that can improve their efficiency and output quality with our technologies”, stresses José Teruel, Comexi Chief Commercial Officer.

#### **Flexo Printing: Comexi F4**

Comexi F4 is the most efficient solution for flexographic printing short runs. This machine incorporates the patented system of pipeless magnetic blades, a structurally compact and easily accessible printing unit, with a platform that allows for to perform minimum time performance of all maintenance tasks. Due to these features, the Comexi F4 can rapidly execute job changes, offering high versatility to those customers who need to make numerous changes to their daily production. Furthermore, this press can be equipped with the most advanced control system, including the fully automatic pressure adjustment and PDF file based registration system, the machine color adjustment system, or accessibility of the Comexi Cloud digital services platform, all of which facilitate the work of the printer.

#### **Laminating: Comexi ML1 MC**

The new Comexi ML1 MC is an ultra-productive laminator fulfilling every customers' requirements in an extremely competitive market. It is the perfect machine to match the most demanding market needs with the highest efficiency averages.

This latest state of the art technology laminator offers total versatility, covering a variety of applications in flexible packaging. The Comexi ML1 MC allows for the structural realization of three layers, heat seals, coatings to register, such as matt or gloss varnishes, cold seal, and laminations without solvents, among many other possibilities.

Taking all of this into consideration, Comexi has developed five different kinds of trolleys that can work with this machine: open gravure and enclosed doctor blade chamber gravure, solvent less, flexo, and semiflexo. Due to its semiautomatic clamping system, the trolley change over time is extremely fast providing the highest productivity of the market.

Moreover, due to the non-stop turret winders and the extremely efficient flat shell-type drying tunnel, the machine enables the most challenging jobs to be profitable. The new Comexi ML1 MC is capable of performing the most difficult jobs with averages that have a high efficiency production.

#### About Comexi – [www.comexi.com](http://www.comexi.com)

Comexi, founded in 1954, has extensive experience in manufacturing equipment for the flexible packaging conversion industry. As a world leader, it operates five product lines, each specialized in a different conversion process: flexography printing, offset printing, laminating, slitting and digital services. Additionally, it has a Service and Technical Assistance Business Unit that offers service 24 hours a day, 7 days a week.

The company has two production plants: one in Riudellots de la Selva (Girona, Spain) and another one near the town of Montenegro, in the State of Rio Grande do Sul (Brazil). Besides, has two local offices in Miami (USA) and Moscow (Russia). Moreover it has representation in more than 100 countries. This commercial network allows us to be close to our customers in order to give an optimal response to their needs.

Comexi includes the Manel Xifra Boada Technological Centre, Comexi CTec, where the company provides support and transfers its knowledge to the various groups involved in the flexible printing industry process.

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