



## **The Comexi S1 DS with Laser Technology Empowers Makoter to Create Value-Added Products**

**The Slovenian company is able to introduce new products into the market and increase its competitiveness with the acquisition of this slitter**

**Girona, May 12, 2020.-** Comexi, a global supplier of solutions for the flexible packaging printing and converting sector, and Makoter, a company specializing in the production of polyethylene foils and bags, have established a strategic business partnership with the acquisition by the Slovenian company of a Comexi S1 DS slitter with laser technology. This operation allows Makoter to introduce new products into the market, as well as increase its competitiveness.

"In regard to perforation, the quality and precise position, the possibility to define the strength of opening, and the ability to choose the model based on the needs of our customers, are the main primary arguments that have influenced us to purchase the Comexi S1 DS with laser technology," explains Saša Makoter, owner of the Slovenian company. Additionally, he adds that this agreement with Comexi "allows us to be more competitive and gives us the possibility of creating products with higher added value, in turn increasing our capacity. Moreover, we will be able to introduce new products to the market without changing the equipment of our customers."

Makoter, which is headquartered in Ljutomer, uses the Comexi slitter to produce flexible packaging for hygienic applications such as toilet paper rolls, tissue towels, napkins, and handkerchiefs, among others. The company, which was founded in 1981, in a garage producing plastic bags for packaged frozen foods, has specialized, since 1993, in the production of bags for various retail and manufacturing industries, including the toilet paper industry. Presently, Makoter has 133 employees and produces more than 7,000 tons of different films.

Recommended for tasks with large-diameter rolls, the acceleration ratios of the Comexi S1 DS achieve high productivity, due to its capability to handle diverse challenges and reach top speeds without loss. The integration of a laser-in-line processing system allows for customization, differentiation, and at the same time, the performance of a wide gamut of applications and finishing processes, which include the following: micro perforations, macro perforations, design windows, pre-cut adhesive labels, alpha numeric codes and bar codes, security systems, and easy open applications.

"This is a very important partnership for us. Makoter, a leading company in its sector, has invested in a machine with a high level of technology and a total laser capacity of 1200 W," says Alessandro D'Agostino, Comexi Area Manager of the Balkan countries, who highlights the important role played by Jaka Ribicic, of Marsha, the local company that represents Comexi in Slovenia and Croatia. D'Agostino explains that "the high level of automation and technological innovation of the S1 DS allows Makoter to have a machine with distinctive productivity and efficiency." Furthermore, he states that the Slovenian company has already begun to develop its first projects with laser, at a very high machine speed.

#### About Comexi – [www.comexi.com](http://www.comexi.com)

Comexi, founded in 1954, has extensive experience in manufacturing equipment for the flexible packaging conversion industry. As a world leader, it operates five product lines, each specialized in a different conversion process: flexography printing, offset printing, laminating, slitting, and digital services. Furthermore, it has a Service and Technical Assistance Business Unit that offers service 24 hours a day, 7 days a week.

The company has two production plants: one in Riudellots de la Selva (Girona, Spain) and another one near the town of Montenegro, in the State of Rio Grande do Sul (Brazil). There are also two offices in Miami (USA) and Moscow (Russia). Moreover, Comexi is represented in more than 100 countries. This commercial network allows us to have proximity to our customers in order to optimally respond to their needs.

Comexi includes the Manel Xifra Boada Technological Centre, Comexi CTec, where the company provides support and shares its knowledge with various groups involved in the flexible printing industry process.

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